

Estate Sale Checklist

What can you do in preparation for an estate sale:

Don't throw anything away

Unless it is truly trash, food, prescription medications, personal photographs or personal paperwork. Let us decide what is salable. You might be surprised!

Remove all items that are not in the sale

All items that will not be included in the sale should be physically removed from the Estate Sale location. This should be done before you call a professional to conduct a walk-through. The decision to conduct a sale is based on the quality and quantity of the items available for sale.

Walk-through consultation

After the removal of all personal items and those not included in the sale, it is time for a walk-through evaluation. This is an opportunity for you and your liquidator to meet and discuss the process in person. This is also a good time to discuss the dates available for the sale.

Sign the contract

A contract is necessary to protect you as well as your liquidator. Our contract details what we will do as well as what is expected of you, our client. Read the contract carefully to ensure you understand all aspects of the process. The contract should be written in simple terms and detail every aspect of the process.

Let your liquidator do the work

Once you have signed a contract and set a start date, it's time to let your liquidator do the work. Relax and look forward to a mutually beneficial Estate Sale.

After the sale

When the Estate Sale has ended, you may choose to keep the unsold items, donate them or have your liquidator coordinate with someone who will take the leftovers. Over the years we have found that most items that remain unsold are not of the highest quality.

Making the right choice

Choosing the right company to conduct an estate sale is important. Your liquidator will be handling your money and your personal property, so a high level of trust is necessary. Ask about their background and experience, in addition to recent referrals. This is a business built on trust, integrity and experience. You only get one shot at an Estate Sale.